

Press Release

Robeco launches sustainability investing education platform for Standard Chartered Private Bank employees

Singapore / Hong Kong, 6 May 2019 – Today Robeco rolls out its Robeco Sustainability Investing Essentials to employees of Standard Chartered Private Bank (Standard Chartered) in Asia and globally.

Robeco Essentials, launched in October 2018, is a series of elearning modules that gives background information and insights on areas such as sustainability investing. Robeco's aim with this rollout is to further share its knowledge and expertise on key topics, while at the same time enabling Standard Chartered's private banking professionals to enhance their skills and help their clients achieve their investment goals.

In October 2018, an <u>Asian Private Banker</u> survey sponsored by Robeco indicated that 65% of relationship managers have received limited or no ESG-related training in the last 12 months, but that 52% of relationship managers' clients have shown an interest in ESG-related investments over the past 24 months. To fill this gap, Robeco and Standard Chartered Private Bank decided to join forces by offering Robeco Sustainability Investing Essentials to the bank's private banking employees in Hong Kong, Singapore, Dubai and the UK.

The Robeco Sustainability Investing Essentials module explains what sustainability investing is and how ESG integration works in this context, clarifies trends and misconceptions around sustainability investing, takes a closer look at performance and active ownership, and details a number of specific case studies. The test at the end of the module gives participants two hours towards their Continuous Professional Development (CPD) accreditation. Robeco Sustainability Investing Essentials is recognized under The Institute of Banking and Finance Singapore's (IBF) Financial Training Scheme (FTS).

Tom Keenan, Head of Wholesale Asia ex-Japan at Robeco: "Sustainability investing is here to stay and will continue to grow. We do, however, see there is a need for education on this topic in Asia. In order to provide well-informed advice, or make the right decisions, sufficient knowledge is instrumental, certainly when it comes to sustainability investing. Robeco is considered a leader and pioneer in this area. We are thrilled to be working with a strategic partner like Standard Chartered on this important topic. It is clear that Standard Chartered is committed to sharing their expertise in this space with clients who have yet to fully embrace it — and we are here to support them."

Eugenia Koh, Head of Sustainable Investing and Engagement Strategy at Standard Chartered: "Our clients are increasingly looking to get more involved in sustainability investing, and to their private banking partner for solutions. This collaboration with Robeco allows us to leverage Robeco's expertise to further equip our bankers to drive these conversations with clients and to bridge the gap between social impact and finance. The Essentials module adds to our efforts to raise awareness of sustainability investing and enrich our discussions with clients in this area."

Please click <u>here</u> for more information on sustainability investing at Robeco Singapore. <u>Here</u> for more information at Robeco Hong Kong.

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About Robeco

Robeco is a pure play international asset manager founded in 1929. It currently has 15 offices worldwide and is headquartered in Rotterdam, the Netherlands. Through its unique integration of fundamental, sustainable and quantitative research, Robeco is able to offer both institutional and private investors an extensive selection of active investment strategies, covering a broad range of asset classes. As at 31 December 2018, Robeco had EUR 162 billion in assets under management, 71% of which were institutional. Robeco is a subsidiary of ORIX Corporation Europe N.V. which had assets under management of EUR 265 billion as at 31 December 2018.

In 2018, Robeco managed EUR 100 billion in ESG-integrated assets. Assets under engagement amounted to EUR 382 billion. Serving as an active owner on behalf of its stakeholders, Robeco has conducted engagement dialogues with 733 companies, handled 214 engagement cases and voted at 5,291 shareholder meetings. Among all asset classes, Robeco's investment teams incorporate ESG factors into their analyses, portfolio construction and valuations. Both Robeco and RobecoSAM obtain an A+ score in the UN PRI assessment report 2018, the highest score for all modules.

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Singapore

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