



# **Annual Report**

Fund for joint account

# Contents

Report by the manager	4
General information	4
Key figures	5
General introduction	5
Investment policy	6
Investment result	7
Risk management	8
Movements in net assets	9
Remuneration policy	10
Sustainable investing	14
Annual financial statements	16
Balance sheet	16
Profit and loss account	17
Cash flow statement	18
Notes	19
General	19
Accounting principles	19
Principles for determining the result	19
Principles for cash flow statement	20
Risks relating to financial instruments	20
Notes to the balance sheet	25
Notes to the profit and loss account	27
Other information	30
Auditor's report by the independent auditor	31

# Bedrijfsleningenfonds

(closed-end fund for joint account incorporated under Dutch law, subject to the definitions contained within the 1969 Dutch Corporation Tax Act, domiciled at the offices of the fund manager in Rotterdam, the Netherlands)

#### Manager

Robeco Institutional Asset Management B.V. ('RIAM')

#### **Executive Committee ('ExCo') of RIAM**

Robeco Institutional Asset Management B.V. ('RIAM')

Daily policymakers RIAM:

K. (Karin) van Baardwijk CEO\*

I.R.M. (Ivo) Frielink (since 1 March 2022)

M.C.W. (Mark) den Hollander\*

M.F. (Mark) van der Kroft

A. (Alexander) Preininger (since 1 November 2022)

M. (Marcel) Prins (since 1 June 2022)\*

V. (Victor) Verberk

A.J.M. (Lia) Belilos-Wessels (until 31 January 2022)

H-C. (Christoph) von Reiche (until 31 March 2022)

# **Supervisory directors of RIAM:**

M.F. (Maarten) Slendebroek S. (Sonja) Barendregt-Roojers S.H. (Stanley) Koyanagi M.A.A.C. (Mark) Talbot R.R.L. (Radboud) Vlaar

## **Depositary and Transfer Agent**

J.P. Morgan SE, Amsterdam Branch (as a result of legal merger and name change as from 22 January 2022 legal successor of J.P. Morgan Bank Luxembourg S.A., Amsterdam Branch)

Strawinskylaan 1135,

NL-1077 XX Amsterdam

# **Fund manager**

Erik Hylarides

#### **Independent Auditor**

KPMG Accountants N.V. Papendorpseweg 83, NL-3528 BJ Utrecht

# Address

Weena 850 PO Box 973 NL-3000 AZ Rotterdam Telephone +31 (0)10 - 224 12 24 Internet: www.robeco.com

<sup>\*</sup> also statutory director

# Report by the manager

#### **General information**

#### Legal aspects

The Fund is an investment institution as referred to in Section 1:1 of the Dutch Financial Supervision Act (hereinafter: "Wft") and falls within the scope of the European Directive (2011/61/EU) for Alternative Investment Fund Managers.

Robeco Institutional Asset Management B.V. ("RIAM") manages the fund. In this capacity RIAM handles asset management, administration, marketing and distribution of the fund. RIAM has been granted a license by the AFM, as defined in Section 2:65 Wft. In addition, RIAM is licensed as a manager of UCITS (2:69b Wft), which includes managing individual assets and giving advice on financial instruments. RIAM is subject to supervision by the Dutch Authority for the Financial Markets (the 'AFM').

The assets of the fund are held in custody by J.P. Morgan SE, Amsterdam Branch. J.P. Morgan SE, Amsterdam Branch is appointed as the depositary of the fund as referred to in Section 4:62n Wft. The depositary is responsible for supervising the fund insofar as required under and in accordance with the applicable legislation e.g. monitoring the fund's cashflows, monitoring investments, checking whether the net asset value of the fund is determined in the correct manner, checking that the equivalent value of transactions relating to the fund assets is transferred, checking that the income from the fund is used as prescribed in applicable law and regulations and the fund documentation, etc. The manager, the fund and J.P. Morgan SE, Amsterdam Branch have concluded a depositary and custodian agreement. In this agreement the responsibilities of the depositary are described. Besides the abovementioned supervising tasks, the main responsibilities of the depositary are e.g. holding in custody the assets of the fund, establishing that the assets have been acquired by the fund and that this has been recorded in the accounts, establishing that the issuance, repurchase, repayment and withdrawal of the fund's shares takes place in accordance with the fund documentation and applicable law and regulations and carrying out the managers instructions.

The fund is subject to statutory supervision by the AFM. The fund is entered in the register as stated in Section 1:107 Wft.

#### Merger of the Depositary, J.P. Morgan Bank Luxembourg S.A.

As part of the implementation of the J.P. Morgan legal entity strategy within Europe, J.P. Morgan Bank Luxembourg S.A. merged into J.P. Morgan AG which at the same time changed its legal form from a German Stock Corporation (Aktiengesellschaft) to a European Company (Societas Europaea), being J.P. Morgan SE (the "Merger").

As from 22 January 2022, J.P. Morgan SE, as the legal successor of J.P. Morgan Bank Luxembourg S.A., continued to act as Depositary through its Amsterdam Branch.

In the remainder of the report, including the notes to the Financial Statements, the new name ("J.P. Morgan SE") is used.

#### Strategic partnership with Van Lanschot Kempen

Early February 2023, Robeco and Van Lanschot Kempen signed an agreement for a strategic partnership including the transfer of Robeco's online distribution platform for investment services to Van Lanschot Kempen. The partnership fits in with Robeco's strategic focus on its core business in the Dutch and global wholesale and institutional markets. Robeco's clients will retain their current investments under the same conditions at Van Lanschot Kempen, Robeco's investments funds remain available to clients through Van Lanschot Kempen's distribution platform Evi Van Lanschot. The agreement is expected to be closed mid 2023.

## Robeco

When 'Robeco' is mentioned it means RIAM as well as the activities of other companies that fall within the scope of Robeco's management.

## Supervision by the Supervisory Board of Robeco Institutional Asset Management B.V.

The Supervisory Board of Robeco Institutional Asset Management B.V. supervises the general affairs of Robeco and its businesses as managed by the Management Board and Executive Committee, including the funds under management.

During the meetings of the Supervisory Board, attention was paid, among other things, to developments in the financial markets and the performance of the funds. The interests of clients are considered to be a key issue and, consequently, an important point of focus.

Based on periodic reports, the Supervisory Board discussed the results of the funds with the Management Board and Executive Committee. These discussions focused on the investment results, the development of assets under management as a result of market movements and the net inflow of new money as well as operational matters.

In the meetings of the Audit & Risk Committee of the Supervisory Board, amongst other things the (interim) financial reports of the funds and the reports of the independent auditor were discussed. In addition, risk management, incident management, tax, legal, compliance issues and quarterly reports from internal audit, compliance, legal affairs and risk management were discussed.

#### Tax features

The Fund is a mutual fund incorporated under Dutch law, closed within the meaning of the 1969 Dutch Corporate Income Tax Act and is thus transparent for tax purposes. This means that the Fund's income is allocated directly to the participants. The Fund is formed by the Fund's assets that are obtained through deposits by participants, entitling participation in the Fund's assets.

#### **General information (continued)**

#### Term to maturity of the Fund

Bedrijfsleningenfonds has a limited term of 12 years, calculated from the closing date of the fund on 25 February 2016. This term may be extended up to three times by one year, exclusively at the discretion of the Manager, if this is necessary for the orderly termination of the Fund and the liquidation of the Fund Assets. Dissolution can also be implemented by the Manager if at any point in time after the accrual phase the fund no longer has any investments.

#### **Closed-end fund**

Bedrijfsleningenfonds is a closed-end fund, which means that Bedrijfsleningenfonds does not issue or repurchase its participating units on a continuous basis.

#### **Terms and Conditions for Management and Custody**

The Terms and Conditions for Management and Custody and the information memorandum of Bedrijfsleningenfonds are available at the fund's address.

#### Aim of the Fund

The Corporate debt fund ('the fund') offers institutional investors the opportunity to invest in loans to small and medium-sized companies in the Netherlands. The Fund offers investors access to an investment category with an attractive risk-return profile.

The investors have committed to a maximum investment, the investment commitment. This investment will be called up in tranches by the Fund when an investment opportunity arises.

The fund invests in two types of loans:

- Direct loans by means of co-financing with the four largest banks in the Netherlands (ABN-AMRO, ING, Rabobank and Deutsche Bank). Direct loans are co-financed together with one or more banks, whereby a bank contributes at least the same amount as the Fund when entering into the direct loan, known as a 'club deal'.
- Private loans. The fund invests up to 25% of its assets in this category.

## **Key figures**

Overview 2018 - 2022							
	2022	2021	2020	2019	2018	Average	
Performance in % based on: Net asset value	1.8	4.7	1.3	4.3	2.0	2.8	
Total net assets <sup>1</sup>	305	430	441	433	318		

<sup>&</sup>lt;sup>1</sup> In millions of euros.

#### **General introduction**

# Financial markets environment

The year 2022 saw geopolitical upheaval joining elevated macro-economic volatility as the post-Covid economic boom came to an end. Emerging from the Covid pandemic on a strong footing early 2022, the global economy had to grapple with another major shock stemming from Russia's invasion of Ukraine on 24 February 2022. Consequently, the global economic business cycle transitioned from accelerated expansion into a broad based slowdown as rising energy prices dented consumer purchasing power and confidence. Even though, the Ukraine-Russia conflict was difficult to forecast in 2021, the more broad based growth slowdown was in line with our expectations as central banks tightened monetary policy in 2022. However, the nature and maturity of the slowdown showed regional divergencies. As China entered the year 2022, the slowdown was already well underway and the economy recovered as the country abandoned its zero Covid policy in the fourth quarter of 2022. In the US and Europe, the slowdown was in an early stage with both regions still enjoying unusually tight labor markets against a backdrop of resilient services activity by the end of 2022. Whereas the US and China were experiencing a classic boom-bust cycle, Europe was dealt a significant blow with Russian energy imports largely vanishing, resulting in spiking gas prices. Overall, global economic activity decelerated on the back of cooling manufacturing activity and goods based consumption, while demand for services was strong. The latest IMF projections indicate an annualized global real GDP growth to have decelerated from 6.0% in 2021 to 3.2% in 2022.

## **General introduction (continued)**

#### **Financial markets environment (continued)**

The year 2022 could be marked as a pivotal year that upended an era of low inflation in developed economies. Annual inflation in both the US and Europe accelerated to 8.6% by the end of June 2022 followed by a moderate easing in the second half for the US while Europe's inflation accelerated further. In the US, inflation declined to 7.7%, while Europe's inflation amounted to 10.1% by November. The highest inflation levels in 40 years in developed economies emerged as a result of a multiplicity of shocks. The unusual strong recovery in goods demand following the 2020 Covid recession (propelled by significant fiscal as well as monetary stimulus) and persisting supply constraints were aggravated by a major negative supply shock to commodities as Russian energy and wheat exports were impaired. The GSCI commodities total return index rose 34.2% in USD in 2022. All in all, these unanticipated shocks and their aftermath proved to have a large impact on inflation dynamics in 2022. Global core inflation, as measured by inflation excluding energy and food prices, gradually determined a larger share of the overall inflation picture as the year 2022 progressed, driven by rising rents, wages and lagged pass through of energy prices in services.

In response, central banks in developed economies embarked on an aggressive monetary tightening cycle in early 2022 to bring inflation back to target via demand destruction, following a similar tightening cycle initiated by emerging market central banks. Determined to contain inflation, the Fed raised policy rates from 0.25% to 4.5% during the year while also the ECB ended its negative policy rate regime and brought its policy rate to 2%. This pace of rate hikes has been unprecedented. Several leading inflation indicators have rolled over in the second half of 2022, hinting at fading supply and demand imbalances that initially spurred inflation. Attesting to central bank credibility in tackling inflation, long term inflation expectations have remained well behaved.

Except for cash and commodities, there were very few places to hide in 2022. Sovereign fixed income experienced the worst losses since the 19th century (global government bonds hedged to euro lost 14.1%) at a time when equity markets underwent a significant derating (the MSCI World hedged to euro shed 17.9%). The long standing TINA (there is no alternative for risky assets) narrative faltered as risk free assets started to offer competitive yields.

#### The outlook for the Netherlands

The Dutch economy continued its strong expansion in the first half of 2022 on the back of solid export and investment growth. This helped bring GDP further above its pre-pandemic level. A sharp decrease in households' real disposable income – in the wake of an energy-led surge in inflation – and a tightening in financial conditions due to (expected) monetary policy tightening – which is weighing on the housing market – drove quarterly economic growth to zero in Q3 2022. Q4 should see weak GDP growth as well. However, momentum into 2023 might prove less bad than previously feared. First of all, the Dutch government has implemented a package of measures to mitigate the impact of high energy prices, which is expected to provide support to domestic demand. These measures are forecast to increase the budget deficit to (above) 3% of GDP in 2023. Secondly, wholesale gas prices in Europe have dropped sharply recently, which, if persisting, should help tame inflation further out – and hence help growth recover. Still, the Bloomberg consensus is for only marginal positive growth in 2023 as a whole. Upside risks relate to positive spillovers from China's reopening on the German economy, and ongoing positive growth in the US. Downside risks relate to the emergence of a full-fledged recession in the US and a stronger-than-expected downward impact of monetary policy tightening, in part via the housing channel.

In the first quarter 2023 uncertainties around a number of US banks and Credit Suisse resulted in financial market turmoil and amongst others triggered measures by Central Banks and supervisory bodies. For now, the situations both in the US and Credit Suisse appear to be stabilizing, but caution remains required. Some of our portfolios are invested in equity or bonds of the institutions affected. The extent of which differs and depends on the investment strategy. Some of the banks involved were also active as brokers used by Robeco. Since they are continuously being monitored in line with our risk management framework, Robeco was able to take swift action to identify and limit exposure to these parties. Additionally, in terms of counterparty exposure (e.g. due to parties being counterpart in derivatives or lending) similar steps were taken. Within Robeco the Financial Crisis Committee (FCC) handles situations like these. The FCC is called upon in case of a (potential) financial distress event substantially impacting the inherent risk profile of client portfolios managed by Robeco. The objective of the FCC is to protect the interests and positions of our clients and of Robeco itself. The FCC has convened a number of times to monitor and discuss the situation.

#### **Outlook for the Bedrijfsleningenfonds**

The overall credit quality of the portfolio is currently good with an average credit rating of BB (flat) which is in line with expectations. The outlook, however, is increasingly uncertain as credit profiles might be impacted by rising commodity and transportation prices. In 2022 these rising costs were mostly passed on to end customers but this might be more challenging in 2023.

The reinvestment period of the Fund ended in 2021, no new investments have been made since. For 2023 loan repayments are foreseen, with proceeds to be distributed to the participants.

# **Investment policy**

# **Investment objective**

The investment period of the Bedrijfsleningenfonds ('the Fund') ended per mid February 2021. The objective of the Fund to co-finance Dutch businesses with capital from institutional investors is no longer pursued with new loans. The Fund aims to generate an attractive return for its participants based on the calculated risk-return profile at the time of the original investment by the Fund.

#### **Investment policy**

The Fund offered institutional investors unique access to the financing of Dutch companies with an attractive risk-return profile. The Fund invested for the account and risk of the participants in i) direct loans and ii) private placements. These investments are retained in principle untill the expiry date of the loans. Direct loans were co-financed together with one or more banks, whereby a bank contributed at least the same amount as the Fund when entering into the direct loan, known as a 'club deal'.

# **Investment policy (continued)**

#### **Investment policy (continued)**

Investments via co-financing were effected with the four largest Dutch banks: ING, ABN AMRO, Rabobank and Deutche Bank. The Fund itself remains fully responsible for its own credit analysis, and the revision of the financing. The Fund derived comfort from the fact that the risks and security at loan level are shared with one or more banks, with the bank contributing at least the same amount as the Fund at the time of entering into the direct loan, and whereby any proceeds of participation will be shared proportionally between the Fund and the bank concerned.

#### **Implementation of the investment policy**

For the investment period from mid February 2021 onwards, the portfolio managers of the Fund continued to be focused on preserving the maximum shareholder value of the Fund. This is done via regular reviews of the loan investments and careful processing of the borrower's financials and covenant compliance. Furthermore, we note that also during 2022 the fund experienced some loan repayments (which is as expected) and subsequent distributions to the participants of the Fund.

For 2022 we note that the credit quality of the overall Fund remained in line with the investment objective.

#### **Currency policy**

The fund has no positions in other currencies than the euro.

#### **Investment result**

Net result per participating unit <sup>1</sup>					
EUR x 1	2022	2021	2020	2019	2018
Direct investment income	40.47	41.19	35.71	36.10	29.66
Indirect investment income	-15.57	17.98	-20.06	13.21	-5.72
Management and other costs	-4.20	-4.05	-3.94	-3.88	-3.61
Net result	18.99	55.12	11.71	45.43	20.33

<sup>1</sup> Based on the average amount of participating units outstanding during the reporting year. The average number of participating units is calculated on a daily basis.

The "IRR" of the fund equals 2.7% annualized since the start of the fund. This IRR can be attributed to interest rate contribution and the credit contribution. Please find below more details about the interest rate and credit contribution.

#### Return and risk

The interest rate contribution is made up of the running yield without the spread. So for most of the transactions this is the running floating rate (our floating loans have a 0% floor in case 3M and 6M Euribor rates are below zero). Please note that 3M Euribor rate and 6M Euribor rates increased during 2022 from below zero to around 2.2% and 2.5% respectively. Overall we see an interest rate contribution of -0.7% since inception.

The credit contribution IRR -3.4% measures the spread income plus the effect from spread changes (exceeding the original expectation of 2.8%). Note that fair value valuation currently has led to two loans being valued below par with the remainder of the floating rate loans close to (or above) par. Note that the abovementioned is a fair value estimation and at the moment there is no opinion that these loans will need to be written-off. To date there are no permanent losses.

#### Risk management

The presence of risks is inherent to asset management. It is therefore very important to have a procedure for controlling these risks embedded in the RIAM's day-to-day operations. The manager (RIAM) ensures that risks are effectively controlled via the three lines model: RIAM management (first line), the Compliance and Risk Management departments (second line) and the Internal Audit department (third line).

The management of RIAM is primarily responsible for risk management as part of its day-to-day activities. The Compliance and Risk Management departments develop and maintain policy, methods and systems that enable the management to fulfill their responsibilities relating to risk. Furthermore, portfolios are monitored by these departments to ensure that they remain within the investment restrictions under the Terms and Conditions for Management and Custody and the prospectus, and to establish whether they comply with the internal guidelines. The Risk Management Committee decides how the risk management policies are applied and monitors whether risks remain within the defined limits. The Internal Audit department carries out audits to assess the effectiveness of internal control.

RIAM uses a risk management and control framework that helps control all types of risk. Within this framework, risks are periodically identified and assessed as to their significance and materiality. Internal procedures and measures are focused on providing a structure to control both financial and operational risks. Control measures are included in the framework for each risk. Active monitoring is performed to establish the effectiveness of the procedures and measures of this framework.

#### **Operational risk**

Operational risk is the risk of loss as a result of inadequate or failing processes, people or systems. Robeco constantly seeks opportunities to simplify processes and reduce complexity in order to mitigate operational risks. Robeco uses systems that can be seen as the market standard for financial institutions. The use of automation increases the risk associated with IT. This risk can be divided into three categories. The risk of access by unauthorized persons is managed using preventive and detective measures to control access to both the network and systems and data. Processes such as change management and operational management provide for monitoring of an operating system landscape. Finally, business continuity measures are in place to limit the risk of breakdown as far as possible and to recover operational status as quickly as possible in the event of a disaster. The effectiveness of these measures is tested periodically by means of internal and external monitoring.

# Compliance risk

Compliance & Integrity risks embody the risk of corporate and individual behaviour that leads to insufficient compliance with laws and regulations and internal policies to such an extent that in the end this may cause serious damage to confidence in Robeco and in the financial markets. Robeco's activities – collective and individual portfolio management – are subject to European and local rules of financial supervision. Observance of these rules is supervised by the national competent authorities (in the Netherlands the Authority for the Financial Markets, AFM and the Central Bank of the Netherlands, DNB). It is in the interest of both Robeco and the investors in Robeco-managed funds that Robeco complies with all the applicable laws and regulations.

With regard to the funds and counterparties, Robeco follows applicable sanctions of the Netherlands, UN, EU, UK and US, as amended and/or supplemented from time to time, and any mandatory (investment) restrictions deriving therefrom. In case of conflicting sanctions the applicable sanctions from the EU will prevail at all times. In 2022, Russia has committed a violation of international law by invading a sovereign state. While Robeco didn't own Russian sovereign bonds, Robeco has officially excluded these bonds for the funds and placed buying restrictions on Russian equities and corporate bonds.

The past few years the level of regulation has increased consistently while the regulatory environment is evolving as well by moving from a principle-based to a more rule and evidence based environment. Robeco actively follows these regulatory developments and is in continuous effort to incorporate all regulatory changes to ensure compliance with rules and regulations. Robeco performs annual Systematic Integrity Risk Assessments (SIRAs) to further identify and assess compliance and integrity risks and the control measures that mitigate these risks. If needed, follow-up actions will be discussed with the business to further mitigate the integrity risks.

Changes in the field of legislation and regulation that could affect the funds managed by Robeco also took place in 2022.

Furthermore, Robeco implemented the new Key Investor Document for its funds offered to retail clients in line with the Packaged Retail Investment & Insurance -based Products (PRIIPs) which entered into force as of 1 January 2023.

#### **Outsourcing risk**

The risk of outsourcing the activities is that the third party cannot meet its obligations, despite the existing contracts, and that the fund may incur a loss that cannot or cannot always be recovered from the third party.

#### Fraud risk

Having a strong reputation for integrity is crucial for Robeco to safeguard market confidence and public trust. Fraud can undermine this confidence and trust. Therefore Robeco has implemented a central approach to mitigate fraud risk, including but not limited to actions to reduce fraud risk and assessments on the effectiveness of internal controls to reduce fraud risk. Two Anti-Fraud Officers (AFOs) are appointed, one from Operational Risk Management (ORM) focusing on External Fraud and one from Compliance, focusing on Internal Fraud. These AFOs are the first point of contact for any fraud risk indications and need to ensure that these are dealt with timely and effectively. The AFOs have the following tasks:

- · Perform a periodical Fraud Risk Assessments and report the outcome towards the Entity Risk Management Committee (ERMC) and the Audit & Risk Committee (A&RC);
- Perform a gap analysis to identify missing controls in the RCF;
- · Aligning with IT Security on anti-fraud measures implemented and ways to further improve fraud detection; and
- · Monitor the proper follow-up of internal and external fraud incidents.

The risk of fraud inherently exists within each department of RIAM. Mitigating measures have been implemented within RIAM, such as segregation of duties between for example portfolio management, trading and mid- and back office. Such measures limit the actual risk of internal fraud. Although there is always the (inherent) risk of internal fraud from overriding or bypassing the internal controls, Robeco considers this a limited risk due to amongst other the organizational setup with a proper segregation of assets; no (fund) assets (e.g. equities and bonds) can be stolen, as these are held by the custodians who only act upon instructions following the agreed upon processes and authorizations.

#### **Risk management (continued)**

#### **Developments Financial Risk Management**

Robeco has been continuously working to further enhance its risk management methodologies, infrastructure and processes.

To further improve the risk infrastructure and the storage of risk data, the risk Datawarehouse is being enhanced. Development of the Datawarehouse takes place in close cooperation the vendor of our risk management platform. A more centralized storage of risk data allows for improved operational efficiency throughout the company.

In 2022, we enhanced our sustainability risk framework and ensured that this is reflected in all external documentation. The sustainability risk policy describes sustainability risk limits and controls, and the way in which any possible risk exceedances are addressed. The Sustainability Risk Policy is fully aligned with the Sustainable Financial Disclosure Regulation (SFDR). Alongside, we expanded the monitoring of sustainability risks in the product range of Robeco. This includes a dashboard to identify outliers and the enhancement and expansion of our climate risk scenarios.

A quantification of the risks can be found in the notes to the financial statements on pages 20 through 24.

#### Movement in net assets

The Fund's assets fell by EUR 124.6 million to EUR 305.2 million. This decrease can be explained by the following items. On balance, units were redeemed to the amount of EUR 130.5 million. Adding the net result increased these assets by EUR 5.9 million. No dividend was distributed.

#### Survey of movements in net assets

	2022	2021
	EUR' 000	EUR' 000
Assets at opening date	429,833	441,389
Participating units issued	_	51,500
Participating units purchased	(130,468)	(77,298)
Distributed results	<del>-</del>	(7,988)
Situation on closing date	299,365	407,603
Direct investment income	12,478	16,610
Indirect investment income	(4,887)	7,253
Costs	(1,295)	(1,633)
Net result	6,296	22,230
Assets at closing date	305,661	429,833

## **Remuneration policy**

The fund itself does not employ any personnel and is managed by Robeco Institutional Asset Management BV (hereafter 'RIAM'). In the Netherlands, persons performing duties for the fund at management-board level and portfolio managers are employed by Robeco Nederland B.V. The remuneration for these persons comes out of the management fee.

This is a reflection of the Remuneration Policy of RIAM. The remuneration policy of RIAM applies to all employees of RIAM. The policy follows applicable laws, rules, regulations and regulatory guidance including, without limitation, chapter 1.7 of the Wft, article 5 of SFDR, the ESMA Remuneration Guidelines under UCITS, the ESMA Remuneration Guidelines under AIFMD and the ESMA Guidelines under MIFID.

## Responsibility for and application of the policy

The RIAM Remuneration Policy is determined and applied by and on behalf of RIAM with the approval, where applicable, of the Supervisory Board of RIAM on the advice of the Nomination & Remuneration Committee (a committee of the Supervisory Board of RIAM) and, where applicable, the shareholders (Robeco Holding B.V. and ORIX Corporation Europe N.V.).

## **Introduction and scope**

Employees and their knowledge and capabilities are the most important asset of RIAM. In order to attract and retain staff that allows RIAM to provide value to RIAM's clients and satisfy the clients' needs, fixed and variable remuneration is vital. It is equally vital to reward talent and performance fairly and competitively. In line with RIAM's reputation as a leader in sustainability, RIAM compensates its employees and applies its policy in a non-discriminatory and gender-neutral manner.

#### **Key objectives of the Remuneration Policy are:**

- to stimulate employees to act in our clients' best interests and to prevent potential conduct of business and conflict of interest risks, adversely affecting the interests of clients;
- to support effective risk management and avoid employees taking undesirable risks, taking into account the internal risk management framework;
- to ensure a healthy corporate culture, focused on achieving sustainable results in accordance with the long-term objectives of RIAM, its clients and other stakeholders;
- to ensure consistency between the remuneration policy and environmental, social and governance risks and sustainable investment objectives by including these risks in the key performance indicators (KPIs) used for the determination of variable compensation of individual staff members;
- to provide for a market competitive remuneration to retain and attract talent.

#### The remuneration policy in a broader perspective

In general, RIAM aims to align its remuneration policy and practices with its risk profile, its function and the interests of all its stakeholders. RIAM's approach to remuneration is intended to attract, motivate and retain colleagues who have the necessary skills, capabilities, values and behaviors needed to deliver on its strategy. This policy and RIAM's remuneration practices aim to (i) reward success whilst avoiding to reward for failure and (ii) maintain a sustainable balance between short and long-term value creation and build on RIAM's long-term responsibility towards its employees, clients, shareholders and other stakeholders.

#### RIAM is an asset manager with Dutch roots and nearly a century of operations

Established in Rotterdam in 1929, RIAM offers investment management and advisory services to institutional and private investors. In addition, RIAM manages and distributes a variety of investment funds in and outside of the Netherlands. As an asset manager, RIAM is also acutely aware of its role in the transition to a more sustainable future.

#### RIAM's remuneration policy is shaped by regulation and finetuned by its stakeholders

RIAM is active in a sector that is strictly regulated, impacting every aspect of its business model – including its remuneration policy and practices. A common denominator between the various sectoral remuneration regulations to which RIAM is subject, is that they all endeavor to align, at least in general terms, the interests of covered institutions with those of its stakeholders, for example through the use of deferral mechanisms, retention periods and restrictions on disproportionate ratios between fixed and variable remuneration.

Closely observing these requirements – in text and spirit – in constructing its remuneration approach and this remuneration policy, is a first step for RIAM to ensure alignment between its remuneration and the interests of its key stakeholders.

RIAM's remuneration policy seeks to strike a balance between its function as a trusted asset manager for institutional and retail clients on the one hand and its desire to offer RIAM's employees a well-balanced and competitive remuneration package on the other hand – recognizing the inherent risks to the former posed by the latter. RIAM believes that the balance between the interests of these two key stakeholders (clients and employees) are served by the use of specific performance criteria (KPIs), such as those emphasizing customer centricity.

The annual variable remuneration within RIAM in principle does not exceed 200% of fixed remuneration. A limit RIAM considers appropriate in light of the market and global arena in which it operates.

Finally, in recognition of RIAM's responsibilities to Dutch – and global – society in combatting climate change, RIAM has explicitly integrated sustainability risk factors in the performance indicators of relevant employees, so that their remuneration can be aligned with sustainability risk management.

#### **Remuneration policy (continued)**

# The remuneration policy in a broader perspective (continued)

RIAM's approach to remuneration is subject to constant monitoring and change

RIAM constantly seeks and receives input from clients, employees (both through the works council and in other settings), its shareholder, regulators and other stakeholder groups about its remuneration approach, enhancing the link between remuneration outcomes and stakeholder interests.

RIAM has set-up robust governance and monitoring arrangements to ensure its remuneration policy and approach remain aligned not just with applicable law, but also with the interests of its stakeholders.

#### **Remuneration elements**

When determining the total remuneration of employees, RIAM periodically performs a market benchmark review. All remuneration awarded to RIAM employees can be divided into fixed remuneration (payments or benefits without consideration of performance criteria) and variable remuneration (additional payments or benefits, depending on performance).

#### Fixed remuneration - Monthly fixed pay

Each individual employee's monthly fixed pay is determined based on their function and/or responsibility and experience according to the RIAM salary ranges and with reference to the benchmarks of the investment management industry in the relevant region. The fixed remuneration is sufficiently high to remunerate the professional services rendered, in line with the level of education, the degree of seniority, the level of expertise and skills required, job experience, the relevant business sector and region.

#### Fixed remuneration - Temporary allowances

Under certain circumstances, temporary allowances may be awarded. In general, such allowances are solely function and/or responsibility based and are not related to the performance of the individual employee or RIAM as a whole. Allowances are granted pursuant to strict guidelines and principles.

#### Variable remuneration

The variable remuneration pool is established based on the financial results and includes a risk assessment on the total actual variable remuneration pool. In such assessment both financial and non-financial risks are taken into account, consistent with the risk profile of RIAM, the applicable businesses and the underlying client portfolios. When assessing risks, both current and future risks that are taken by the staff member, the business unit and Robeco as a whole are taken into account. This is to ensure any variable remuneration grants are warranted in light of the financial strength of the company and effective risk management.

To the extent that the variable remuneration pool allows, each employee's variable remuneration will be determined at the reasonable discretion of RIAM, taking into account the employee's behavior and individual and team and/or the department's performance, based on pre-determined financial and non-financial performance factors (KPIs). Poor performance or unethical or non-compliant behavior will reduce individual awards or can even result in no variable remuneration being awarded at all. Furthermore, the variable remuneration of all RIAM staff is appropriately balanced with the fixed remuneration.

The KPIs for investment professionals are mainly based on the risk-adjusted excess returns over one, three and five years. For sales professionals, the KPIs are mostly related to the net run rate revenue, and client relationship management. The KPIs should not encourage excessive risk-taking. Furthermore, sustainability KPIs are set to ensure decisions are taken in line with the sustainability risk considerations related to investment strategies and also facilitate the implementation of relevant ESG risk-related factors consistent with our sustainability risk policy. The KPIs for support professionals are mainly non-financial and role-specific. KPIs for Control Functions are predominantly (70% or more) function and/or responsibility specific and non-financial in nature. KPIs may not be based on the financial results of the part of the business they oversee in their monitoring role. At least 50% of all employees' KPIs are non-financial.

## Payment and deferral of variable remuneration and conversion into instruments

Unless stated otherwise in this paragraph, variable remuneration up to EUR 50,000 is paid in cash immediately after being awarded. If an employee's variable remuneration exceeds EUR 50,000, 60% is paid in cash immediately and the remaining 40% is deferred and converted into instruments, as shown in the table below. These instruments are 'Robeco Cash Appreciation Rights' (R-CARs), the value of which reflects the financial results over a rolling eight-quarter period of all direct or indirect subsidiaries of Robeco Holding B.V.

	Year 1	Year 2	Year 3	Year 4	
Cash payment	60%				
R-CARs redemption		13.34%	13.33%	13.33%	

## **Remuneration policy (continued)**

#### **Remuneration elements (continued)**

#### Severance payments

No severance is paid in case of voluntary resignation of the employee or in case of dismissal of the employee for seriously culpable behavior. Severance payments to daily policy makers as determined in the Wft are capped at 100% of fixed remuneration and no severance shall be paid to daily policy makers in case of dismissal due to a failure of the institution, e.g., in case of a request for state aid or if substantial sanctions are imposed by the regulator.

#### **Additional rules for Identified Staff**

The rules below apply to Identified Staff. These rules apply in addition to the existing rules as set out above and will prevail in the event of inconsistencies. Identified Staff is defined as employees who can have a material impact on the risk profile of RIAM and/or the funds it manages. Identified Staff includes:

- members of the governing body, senior management, (senior) portfolio management staff and the heads control functions (Compliance, Risk Management, Internal Audit);
- other risk-takers as defined in the AIFMD and UCITS V, whose total remuneration places them in the same remuneration bracket as the group described above.

#### Monitoring and Control Staff

The following rules apply to the fixed and variable remuneration of Monitoring and Control Staff:

- The fixed remuneration is sufficient to guarantee that RIAM can attract qualified and experienced staff.
- The business objectives of Monitoring and Control Staff are predominantly role-specific and non-financial.
- The financial business objectives are not based on the financial results of the part of the business that the employee covers in his or her own monitoring role.
- The appraisal and the related award of remuneration are determined independently of the business they oversee.
- The above rules apply in addition to the rules which apply to the Identified Staff if an employee is considered to be part of both the Monitoring or Control Staff and Identified Staff.
- The remuneration of the Head of Compliance, Head of Internal Audit and the 2 Heads of Risk Management (Head of Risk and Head of Investment Restrictions) falls under the direct supervision of the Nomination & Remuneration Committee of the Supervisory Board of RIAM.

#### Identified Staff

The following rules apply to the fixed and variable remuneration of Identified Staff:

- The fixed remuneration is sufficient to guarantee that RIAM can attract qualified and experienced staff.
- Part of the variable remuneration is paid in cash and part of it is deferred and converted into instruments, based on the payment/redemption table below. The threshold of EUR 50,000 does not apply. In the occasional event that the amount of variable remuneration is more than twice the amount of fixed remuneration, the percentages between brackets in the table below will apply

	Year 1	Year 2	Year 3	Year 4	Year 5
Cash payment	30% (20%)	6.67% (10%)	6.66% (10%)	6.66% (10%)	
R-CARs redemption		30% (20%)	6.67% (10%)	6.66% (10%)	6.66% (10%)

#### Risk control measures

RIAM has identified the following risks that must be taken into account in applying its remuneration policy:

- misconduct or a serious error of judgement on the part of employees (such as taking non-permitted risks, violating compliance guidelines or exhibiting behavior that conflicts with the core values) in order to meet business objectives or other objectives
- a considerable deterioration in RIAM's financial result becomes apparent
- a serious violation of the risk management system is committed
- evidence that fraudulent acts have been committed by employees
- behavior that results in considerable losses.

The following risk control measures apply, all of which are monitored by the Supervisory Board of RIAM.

#### Ex-post risk assessment claw back – for all employees

RIAM may reclaim all or part of the variable remuneration paid if (i) this payment was made on the basis of incorrect information, (ii) in the event that fraud has been committed by the employee, (iii) in the event of serious improper behavior on the part of the employee or serious negligence in the performance of his or her tasks, or (iv) in the event of behavior that has resulted in considerable losses for the organization.

#### **Remuneration policy (continued)**

#### Risk control measures (continued)

Ex-post risk assessment malus – for Identified Staff

Before paying any part of the deferred remuneration, RIAM may decide, as a form of ex-post risk adjustment, to apply a malus on the following grounds:

- evidence of fundamental misconduct, error and integrity issues by the staff member (e.g. breach of code of conduct, if any, and other internal rules, especially concerning risks);
- a staff member having caused a considerable deterioration in the financial performance of RIAM or any fund managed by it, especially to the extent this performance was relevant to the award of variable remuneration;
- a significant deficiency in the risk management of RIAM or any fund managed by it; or
- significant changes in the overall financial situation of RIAM.

#### Ex-ante risk assessment – for Identified Staff

Before granting an in-year variable remuneration to Identified Staff, RIAM may decide, as a form of ex-ante risk adjustment, to apply a reduction or even reduce the variable remuneration proposal to zero in case of compliance and risk related matters, collectively or individually.

## **Approvals**

In accordance with RIAM's governance, the remuneration of the Management Board is determined by the shareholder (ORIX Corporation Europe N.V.), based on a proposal from the Supervisory Board of RIAM who has been advised by the Nomination & Remuneration Committee of the Supervisory Board of RIAM. The remuneration of employees earning in total more than EUR 500,000 per annum requires the approval of the Supervisory Board of RIAM (advised by the Nomination & Remuneration Committee of the Supervisory Board of RIAM) as well as the shareholder.

#### Annual audit

Internal Audit audits the remuneration process annually, as well as verifying the implementation of possible amendments to it and that remuneration has been in compliance with the policy.

#### Remuneration in 2022

Of the total amounts granted in remuneration<sup>1</sup> by RIAM in 2022 to the group's Board, Identified Staff and Other Employees, the following amounts are to be assigned to the Fund:

Remuneration in EUR x 1		
Staff category	Fixed pay for 2022	Variable pay for 2022
Board (3 members)	3,631	4,471
Identified Staff (102) (ex Board)	40,835	31,570
Other employees (730 employees)	137,702	42,583

The total of the fixed and variable remuneration charged to the Fund is EUR 260,792. Imputation occurs according to the following key:

Total remuneration (fixed and variable) x

Total fund assets

Total assets under management (RIAM)

The Fund itself does not employ any personnel and has therefore not paid any remuneration above EUR 1 million.

#### **Remuneration manager**

The manager (RIAM) has paid to 2 employees a total remuneration above EUR 1 million.

 $<sup>^{\</sup>rm I}$  The remuneration relates to activities performed for one or more Robeco entities.

#### **Sustainable investing**

Safeguarding economic, environmental and social assets is a prerequisite for a healthy economy and the generation of attractive returns in the future. Robeco's mission therefore, is to enable our clients to achieve their financial and sustainability goals by providing superior investment returns and solutions. We are an active owner, we integrate material ESG issues systematically into our investment processes, we have a net zero roadmap in place and a broad range of sustainable solutions. Responsibility for implementing Sustainable investing lies with the CIO Fixed Income and Sustainability, who also has a seat on Robeco's Executive Committee.

#### Focus on stewardship

Fulfilling our responsibilities in the field of stewardship forms an integral part of Robeco's approach to Sustainable investing. A core aspect of Robeco's mission is fulfilling our fiduciary duties towards our clients and beneficiaries. Robeco manages investments for a variety of clients with different investment needs. We always strive in everything we do to serve our clients interests to the best of our ability. We publish our own stewardship policy on our website. This policy describes how we deal with possible conflicts of interest, how we monitor the companies in which we invest, how we conduct activities in the field of engagement and voting, and how we report on our stewardship activities. To mark our strong commitment to stewardship, we are signatories to many different stewardship codes across the globe.

#### **ESG** integration by Robeco

Sustainability brings about change in markets, countries and companies in the long term. And since changes affect future performance, ESG factors can in our view add value to our investment process. We therefore look at these factors in the same way as we consider a company's financial position or market momentum.

Bedrijfsleningenfonds lends to - in general - relatively small companies (e.g. companies that generate revenues between EUR 50-150 250mln per annum). As such, most companies in the portfolio are not covered by any external ESG data provider. However, our relevant sector analyst does have deep industry knowledge on potential ESG-factors that we integrate in every loan analysis and discuss during all credit committees. We also use input from conversations with the borrower and the participating bank. We focus on ESG-risks which could materially and financially alter the investment case. The factors discussed are diverse from Corporate Governance issues, supplier risks, exposure to bribery to reputational issues. One of the cornerstones of the investment philosophy of Robeco's Credit team is that avoiding losers is more important than picking every winner. The team believes that integrating ESG factors into its analysis strengthens the ability to assess the downside risk of its credit investments.

#### **Contributing to the Sustainable Development Goals**

Robeco is a signatory in the Netherlands to the Sustainable Development Goals Investing Agenda. To help our customers contribute to the objectives, we worked on analyzing the SDG¹ contribution of companies and developing SDG investment solutions. Currently multiple solutions are available both in equity and fixed income and the amount of assets that are managed in line with this SDG methodology is increasing rapidly.

Furthermore, Robeco contributes to the SDGs by integrating ESG factors in its decision-making process for investments and encourages companies to act in support of these goals by means of a constructive dialogue. The SDGs are continually considered during the engagement and voting activities.

#### **Combatting climate change**

Robeco's climate change policy includes integrating climate issues in investments when financially material and engaging with companies. Furthermore climate risks for our funds are being assessed and monitored by the financial risk management department. In 2020 Robeco expanded its climate change policy by announcing the ambition to achieve net-zero greenhouse gas (GHG) emissions by 2050 across all its assets under management.

Robeco aims to decarbonize its investments 30% by 2025 and 50% by 2030. We aim to follow the Paris agreements which implies we decarbonize our assets 7% per annum on average. Our ability to do so, in the longer run, will however also be dependent on the decarbonization of the global economy. Living up to the same standards it sets for others, Robeco also applies the aim to reach net zero by 2050 to its own operations. It aims to reduce its operational emissions 35% by 2025 and 50% by 2030. This encompasses all emissions associated with business travel, electricity, heating and other business activities. In April 2022 Robeco reported on its progress towards these goals in its sustainability report which can be found at the Robeco website.

#### Exclusion

Robeco pursues an exclusion policy for companies that are involved in the production of or trade in controversial weapons such as cluster munition and anti-personnel mines, for tobacco companies and for companies that severely and structurally violate either the United Nations Global Compact (UNGC) or OECD Guidelines for Multinational Enterprises. We apply strict criteria for this last category and if a dialogue fails the company can be excluded. Robeco publishes its exclusion policy and the list of exclusions on its website.

<sup>&</sup>lt;sup>1</sup> Sustainable Development Goals as defined by the United Nations

# **Sustainable investing (continued)**

## **Integration of ESG factors in investment processes**

An ESG analysis is an integral part of all the Fund credit analyses. The topics covered in this context in 2022 include an SDG assessment and, if and when relevant, further comments regarding amongst others corporate governance, labor related issues, food safety and conflicts of interest. It is noted that also for small and medium sized companies ESG-issues have always been pro-actively addressed by the Fund prior to the Fund commitment. In line with Robeco's Sustainability Investing assessment also the SDG framework score methodology (ranging in principle from -3 to +3) for the investments was assessed. The weighted overall SDG score of the Fund is well above 0, and with only 3 out of the remaining 20 Fund investments having a negative score at year-end 2022.

Rotterdam, 8 May 2023

The Manager

# Annual financial statements

# **Balance sheet**

ASSETS	Before profit appropriation	Notes	31/12/2022 EUR' 000	31/12/2021 EUR' 000
Investments         1         275,283         405,143           Total investments         274,843         405,143           Accounts receivable         2         998         1,513           Interest receivable         2         998         1,513           Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets         2         29,667         23,559           LIABILITIES         Accounts payable         2         284         379           Accounts payable         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	ASSETS			
Loans provided         1         275,283         405,143           Total investments         274,843         405,143           Accounts receivable         2         998         1,513           Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets         2         2,667         23,559           LIABILITIES         2         2,667         23,559           LIABILITIES         3         2,84         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         7           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230				
Cotal investments         274,843         405,143           Accounts receivable         2         998         1,513           Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets           Cash and cash equivalents         4         29,667         23,559           LIABILITIES           Accounts payable         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230		1	275.283	405.143
Accounts receivable           Interest receivable         2         998         1,513           Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets           Cash and cash equivalents         4         29,667         23,559           LIABILITIES           Accounts payable         8         379           Payable to affiliated parties         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         7           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230		-	,	
Interest receivable         2         998         1,513           Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets           Cash and cash equivalents         4         29,667         23,559           LIABILITIES           Accounts payable         8         3         2         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         3         4         29,667         23,559         3         3         9         3         3         3         9         3         3         9         3         3         9         3         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9         3         9			· · · · · · · · · · · · · · · · · · ·	
Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets         Cash and cash equivalents         4         29,667         23,559           LIABILITIES         Accounts payable           Payable to affiliated parties         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         269,255         385,067           General reserve         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Accounts receivable			
Amounts owed by affiliated parties         3         1         3           Total accounts receivable         999         1,516           Other assets         Cash and cash equivalents         4         29,667         23,559           LIABILITIES         Accounts payable           Payable to affiliated parties         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         269,255         385,067           General reserve         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Interest receivable	2	998	1,513
Other assets         4         29,667         23,559           LIABILITIES           Accounts payable         3         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Amounts owed by affiliated parties	3	1	3
Cash and cash equivalents         4         29,667         23,559           LIABILITIES           Accounts payable         379           Payable to affiliated parties         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         7           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Total accounts receivable		999	1,516
Cash and cash equivalents         4         29,667         23,559           LIABILITIES           Accounts payable         379           Payable to affiliated parties         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         7           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230				
LIABILITIES         Accounts payable       284       379         Other liabilities, accruals and deferred income       6       4       6         Total accounts payable       288       385         Accounts receivable and other assets less accounts payable       30,378       24,690         Assets less liabilities       305,661       429,833         Composition of fund assets       7,8       7         Participants capital       7       269,255       385,067         General reserve       7       28,209       18,461         Revaluation reserve       7       1,901       4,075         Undistributed earnings       7       6,296       22,230				
Accounts payable         Payable to affiliated parties       5       284       379         Other liabilities, accruals and deferred income       6       4       6         Total accounts payable       288       385         Accounts receivable and other assets less accounts payable       30,378       24,690         Assets less liabilities       305,661       429,833         Composition of fund assets       7,8       269,255       385,067         General reserve       7       28,209       18,461         Revaluation reserve       7       1,901       4,075         Undistributed earnings       7       6,296       22,230	Cash and cash equivalents	4	29,667	23,559
Payable to affiliated parties         5         284         379           Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	LIABILITIES			
Other liabilities, accruals and deferred income         6         4         6           Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Accounts payable			
Total accounts payable         288         385           Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230		5	284	379
Accounts receivable and other assets less accounts payable         30,378         24,690           Assets less liabilities         305,661         429,833           Composition of fund assets         7,8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Other liabilities, accruals and deferred income	6	4	6
Assets less liabilities         305,661         429,833           Composition of fund assets         7,8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Total accounts payable		288	385
Composition of fund assets         7, 8           Participants capital         7         269,255         385,067           General reserve         7         28,209         18,461           Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230	Accounts receivable and other assets less accounts payable		30,378	24,690
Participants capital       7       269,255       385,067         General reserve       7       28,209       18,461         Revaluation reserve       7       1,901       4,075         Undistributed earnings       7       6,296       22,230	Assets less liabilities		305,661	429,833
Participants capital       7       269,255       385,067         General reserve       7       28,209       18,461         Revaluation reserve       7       1,901       4,075         Undistributed earnings       7       6,296       22,230	Composition of fund agents	7.0		
General reserve       7       28,209       18,461         Revaluation reserve       7       1,901       4,075         Undistributed earnings       7       6,296       22,230			260 255	385.067
Revaluation reserve         7         1,901         4,075           Undistributed earnings         7         6,296         22,230			,	,
Undistributed earnings 7 6,296 22,230			,	
		·		
	Fund assets	1	305,661	429,833

The numbers of the items in the financial statements refer to the numbers in the Notes.

# Annual financial statements (continued)

# **Profit and loss account**

		2022	2021
	Notes	EUR' 000	EUR' 000
Direct investment result			_
Investment income	10	12,478	16,610
Indirect investment result			
Unrealized gains	1	5,693	14,655
Unrealized losses	1	(12,091)	(5,233)
Realized gains	1	2,068	569
Realized losses	1	(557)	(2,738)
Total operating income		7,591	23,863
Costs	14, 15		
Management fee	11	1,269	1,623
Other costs	13	26	10
Total operating expenses		1,295	1,633
Net result		6,296	22,230

The numbers of the items in the financial statements refer to the numbers in the Notes.

# Annual financial statements (continued)

# Cash flow statement

	••	2022	2021
	Notes	EUR' 000	EUR' 000
Cash flow from investment activities			
Net result		6,296	22,230
Unrealized changes in value	1	6,398	(9,422)
Realized changes in value	1	(1,511)	2,169
Loans provided	1	(288)	(111,130)
Redemptions	1	125,261	122,242
Increase (-)/decrease (+) accounts receivable	2, 3	517	(273)
Increase (+)/decrease (-) accounts payable	5, 6	(97)	(23)
		136,576	25,793
Cash flow from financing activities			
Received for units subscribed		_	51,500
Paid for repurchase of own units		(130,468)	(85,286)
		(130,468)	(33,786)
Net cash flow		6,108	(7,993)
Increase (+)/decrease (-) cash		6,108	(7,993)
Cash at opening date	4	23,559	31,552
Total cash at opening date		23,559	31,552
Cash at closing date	4	29,667	23,559
Total cash at closing date		29,667	23,559

The numbers of the items in the financial statements refer to the numbers in the Notes.

# Notes

#### General

The annual financial statements have been drawn up in conformity with Part 9, Book 2 of the Dutch Civil Code and the Wft. The Fund's financial year is the same as the calendar year.

## **Accounting principles**

#### General

The financial statements are produced according to the going concern assumption. Unless stated otherwise, items in the financial statements are stated at nominal value and expressed in thousands of euros. Assets and liabilities are recognized or derecognized in the balance sheet on the transaction date.

#### **Financial investments**

Financial investments are classified as trading portfolio and are valued at fair value, unless stated otherwise. The fair value for loans provided is determined on the basis of net present value, less any impairments (if applicable). The net present value is determined on the basis of the following factors: the repayment schedule, the interest payment schedule, interest curves and the credit spread as the parameter for the creditworthiness of the borrower. The initial credit spread is the same as the credit spread agreed on arrangement of the loan. RIAM will set a new credit spread if circumstances so require. The amortization effect of the upfront fees received on provision of the loan are included in the calculation of the credit spread.

#### **Netting**

Financial assets and liabilities with the same party are offset, and the net amount is reported in the statement of financial position, when the fund has a current, legally enforceable right to set off the recognised amounts and intends to either settle on a net basis, or to realise the asset and settle the liability at the same time.

#### Use of estimates

In case the valuation method as described in the paragraph Financial instruments is not deemed appropriate by the manager (e.g. in case of distress or liquidation of the borrower or the availability of observable quotes in the market), the manager can decide to overrule the outcome of the valuation model and adjust the value of the loan (e.g. by a fixed price). For distressed loans the fixed price takes into account the estimations on the default probability and the recovery level in case of a default. The manager will also decide how to deal with accruals in these circumstances.

#### Recognition and derecognition of items in the balance sheet

Investments are recognized or derecognized in the balance sheet on the transaction date. Loans provided are recognized in the balance sheet on the date the loan is definitively granted to the borrower. Loans provided are (fully or partially) derecognized in the balance sheet on the date that the loan is (fully or partially) repaid. Accounts receivable and payable are recognized in the balance sheet on the date that contractual rights or obligations with respect to the receivables or payables exist. Receivables and payables are derecognized in the balance sheet when, as a result of a transaction, the contractual rights or obligations with respect to the receivables or payables no longer exist.

#### Cash and cash equivalents

Cash and cash equivalents are carried at nominal value. If cash is not freely disposable, this is factored into the valuation.

#### Accounts receivable

Receivables are valued after initial recognition at amortized cost based on the effective interest method, less impairments. Given the short-term character of the receivables, the value is equal to the nominal value.

#### **Debt**

Non-current debts and other financial obligations are valued, after initial recognition, at the amortized cost price based on the effective interest method. Given the short-term character of the debt, the value is equal to the nominal value.

#### Foreign currencies

The Fund has no positions in foreign currencies.

## Principles for determining the result

#### General

Investment results are determined by investment income and rises or declines in stock prices. Results are allocated to the period to which they relate and are accounted for in the profit and loss account.

#### **Recognition of income**

Income items are recognized in the profit and loss account when an increase of the economic potential associated with an increase of an asset or a reduction of a liability has occurred and the amount of this can be reliably established.

## **Principles for determining the result (continued)**

#### **Recognition of expenses**

Expense items are recognized when a reduction of the economic potential associated with a reduction of an asset or an increase of a liability has occurred and the amount of this can be reliably established.

#### **Investment income**

This includes the interest income from the loans provided and interest income from cash balances. Accrued interest at balance sheet date is taken into account.

#### Changes in value

Realized and unrealized capital gains and losses on securities and currencies are presented under this item. As the investments are illiquid, unrealized results are recognized in the revaluation reserve. Realization of capital gains takes place on selling as the difference between the realizable sales value and the average historical cost price. Unrealized capital gains relate to value changes in the portfolio between the beginning of the financial year and the balance sheet date, corrected by the realized gains when positions are sold or settlement takes place.

# **Principles for cash flow statement**

#### General

This cash flow statement has been prepared using the indirect method. Cash comprises items that may or may not be directly callable.

#### **Determination of the value of Fund Assets**

RIAM will determine the composition and the value of the fund assets in euros at least on each final trading day of the month in accordance with the principles of good faith and with absolute discretion (in accordance with the stated accounting policies).

## **Risks relating to financial instruments**

#### **Investment risk**

The value of investments may fluctuate. Past performance is no guarantee of future results. The net asset value of the Fund depends on developments in the financial markets and can therefore either rise or fall. In particular, changes in interest rates and the creditworthiness of the business to which loans have been provided may affect the value of the investments in the Fund. Participants run the risk that their investments may end up being worth less than the amount they invested or even worth nothing. The general investment risk can also be characterized as market risk.

#### Market risk

Market risk can be divided into three types: price risk, currency risk and concentration risk. Market risks are contained using limits on quantitative risk measures such as volatility or value-at-risk. This means that the underlying risk types (price risk, currency risk and concentration risk) are also indirectly contained.

#### Price risk

The net asset value of the Fund is sensitive to market movements. In addition, investors should be aware of the possibility that the value of investments may vary as a result of changes in political, economic or market circumstances, as well as changes in an individual business situation. The entire portfolio is exposed to price risk. The risks described in the paragraphs Interest risk and credit risk are the main sources of price risk in this portfolio.

#### Currency risk

Base currency of the Fund is the euro. The Fund has no positions in other currencies than the euro.

#### Concentration risk

Based on its investment policy, the Fund may invest in loans to companies that (mainly) operate within the same sector or region, or in the same market. In the case of concentrated investment portfolios, events within the sectors, regions or markets in which they invest have a more pronounced effect on the Fund assets than in less concentrated investment portfolios. Concentration risks can be limited by applying relative or absolute country or sector concentration limits.

## **Risks relating to financial instruments (continued)**

#### Market risk (continued)

Concentration risk (continued)

The sector concentrations are shown below.

#### Concentration risk by sector

	31/12/2022	31/12/2021
	% of net assets	% of net assets
Consumer Discretionary	12.02	11.48
Consumer Staples	27.03	28.79
Energy	13.64	10.40
Industrials	29.57	30.49
Information Technology	_	7.51
Utilities	7.80	5.92
Other assets and liabilities	9.94	5.41
Total	100.00	100.00

# Leverage risk

The fund may make use of derivative instruments, techniques or structures. They may be used for hedging risks, and for achieving investment objectives and ensuring efficient portfolio management. These instruments may be leveraged, which will increase the fund's sensitivity to market fluctuations. The risk of derivative instruments, techniques or structures will always be limited within the conditions of the fund's integral risk management. The degree of leverage in the fund, measured using the gross method (where 0% exposure indicates no leverage) over the year, as well as on the balance sheet date, is shown in the table below. The gross method means that the absolute underlying value of the long positions and the short positions in derivatives are added up and represented as a percentage of the assets. In calculating the leverage risk, account has been taken of the positions in the funds in which Bedrijfsleningenfonds invests.

	Lowest	Highest	Average	
	exposure	exposure	exposure	Exposure at
	during the	during the	during the	the reporting
	reporting year	reporting year	reporting year	year end
Bedrijfsleningenfonds	0%	2%	0%	0%

## Credit risk

In terms of credit risk, procedures have been established relating to the selection of counterparties, specified on the basis of external credit ratings and credit spreads. Counterparties for cash are assessed on their creditworthiness prior to acceptance using the short- and long-term ratings of external sources, on the basis of credit spread, and based on any guarantees issued by the counterparty's parent company. The minimum acceptance level for approving a counterparty is a long-term mid- rating equal to or higher than A3, and a short-term mid-rating equal to or higher than P-1. In addition to external ratings, qualitative indicators are also used when assessing a new counterparty.

The Investment Institution inherently incurs credit risk towards its Participants to the extent that the Capital Contribution Obligation has not yet been paid in full. This counterparty risk is mitigated by means of a creditworthiness evaluation prior to acceptance of participants by the Fund.

The above-mentioned guidelines relating to counterparties have been drawn up by the Investment Institution in the best interests of the Participant and may be changed without prior warning. The figure that best represents the maximum credit risk is given in the table below.

	31/12/2022		31/12/2021			
		% of		% of		% of
	EUR' 000	net assets	EUR' 000	net assets		
Loans provided	275,283	90.05	405,143	94.26		
Accounts receivable	999	0.33	1,516	0.35		
Cash and cash equivalents	29,667	9.72	23,559	5.48		
Total	305,949	100.09	430,218	100.09		

No account is taken of collateral received in the calculation of the total counterparty risk. Credit risk is contained by applying limits to the exposure per counterparty as a percentage of the Fund assets.

## **Risks relating to financial instruments (continued)**

#### Credit risk (continued)

Investments in fixed-income financial instruments are subject to risk in relation to interest percentages, default and credit risk. Financial instruments with low creditworthiness generally provide higher returns than financial instruments with higher creditworthiness, and this serves to offset the higher risk of default of the institution which issued the financial instruments concerned. Financial instruments with lower creditworthiness are generally more sensitive to short-term corporate and market developments than financial instruments with higher creditworthiness. The latter respond mainly to fluctuations in the general exchange-rate level. Financial instruments may run the risk of being classified as less creditworthy because of a downgrade in their credit rating. The fund's bank loans normally share in all the collateral of the company, such as inventory, debtors or real estate. Collateral has been received for 29 of the 36 loans. In its investment decision and its regular reviews of the loans, the Fund considers the value of the company in a stress scenario and the expected proceeds of the collateral in the event of bankruptcy or restructuring, whereby the expectation is that the highest proceeds will be realized through the sale of the business as a whole rather than through the sale of the borrower's assets separately. A measure known as the Loss-Given-Default percentage expresses the loss in the event of bankruptcy or restructuring. The Loss-Given-Default percentage gives an estimate of the outstanding loan less the maximum estimated value of the company in a stress scenario and the expected proceeds of the collateral at that time. The average weighted Loss-Given-Default percentage is 31.8%, which means that an estimated average of 68.2% (EUR 187.5 million) of the outstanding loans is covered. For the fund's loans, the Loss- Given-Default percentage at 31 December 2022 is determined on the basis of the investment decisions of the Credit Committee on provision of the loans. This collateral is not recognized in the balance sheet and is not reinvested. NB: private placements are normally unsecured, meaning that no collateral (or security) is provided to the lenders. A Loss-Given-Default estimate is however made.

The creditworthiness of borrowers is assessed using an external rating model. Prior to taking this model into operation, the risk management department has carried out a validation on the basis of the model documentation.

The Fund is subject to concentration limits for fixed-income portfolios to limit the risk of lower classification and defaults (also referred to as event risks). The credit-spread risk is included in the general market-risk measures.

The table below shows the credit ratings for investments in provided loans.

#### Credit rating \*

	31/12/2022	31/12/2021
	% of the debt securities	% of the debt securities
Investment grade	30.32	10.44
Below investment grade	69.68	89.56
Total	100.00	100.00

<sup>\*</sup> Credit rating designations BBB or above are considered investment grade.

The average spread duration<sup>1</sup> at 31 December 2022 was 2.03 years (year-end 2021: 2.83 years).

As at 31 December 2022, none of the loans was priced with a fixed price. No write offs took place during the financial year.

# Liquidity risk

We distinguish between Asset Liquidity Risk and Funding Liquidity risk, which are closely connected:

Asset liquidity risk arises when transactions cannot be executed in a timely fashion at quoted market prices and/or at acceptable transaction cost levels due to the size of the trade. Or in more extreme cases, when they cannot be conducted at all. Asset liquidity risk is a function of transaction size, transaction time and transaction cost.

Funding liquidity risk arises when the redemption requirements of clients or other liabilities cannot be met without significantly impacting the value of the portfolio. Funding liquidity risk will only arise if there is also Asset liquidity risk.

<sup>&</sup>lt;sup>1</sup> Spread duration is a measure of the price sensitivity of a portfolio to changes in credit spreads and therefore the credit risk of the portfolio, and represents the approximate percentage change in the value of the portfolio as a result of a one per cent increase or decrease in credit spreads. Spread duration is calculated in years.

#### **Risks relating to financial instruments (continued)**

#### Interest-rate risk

Interest-rate fluctuations can affect the value of the fixed-income investments. The table below contains an overview of the portfolio broken down according to remaining time to maturity.

#### Remaining time to maturity in years

	% of	% of
	net assets	net assets
	31/12/2022	31/12/2021
0 to 1 year	32.50	7.87
1 to 5 years	59.33	68.94
5 to 10 years	8.17	23.19
Total	100.00	100.00

The average modified duration<sup>1</sup> at 31 December 2022 was 1 year (2.1 years as at December 2021). Policy of the Fund is that a large proportion of the portfolio will consist of variable interest loans based on Euribor with a spread. This will have a downward effect on the average modified duration of the portfolio. Up to 25% of the committed capital will be invested in loans with a fixed coupon. A list of loans classified by type is presented below.

#### Classification by loan type

		31/12/2022		31/12/2021
	in % of loans provided	in % of committed capital	in % of loans provided	in % of committed capital
Bank loans (variable interest)	60.56	23.16	71.05	39.98
Private placements (fixed interest)	39.44	15.08	28.95	16.29
Total	100.00	38.17	100.00	56.27

#### Cash flow risk

The loans provided by the Fund are exposed to cash flow risk, since the borrower may decide to repay the loan in part or in full at any time. If a loan is repaid during the accrual phase, the Fund will look for a new investment which may be at a lower interest rate.

#### Risk of premature termination

In case of dissolution of the Investment Institution, the balance on liquidation will be distributed to the Participants in proportion to the number of Participating Units they hold. It is possible that on liquidation the value of a Participating Unit will have fallen to below the value at which the Participant purchased the Participating Unit.

## Manager

Robeco Institutional Asset Management B.V. ("RIAM") is the fund manager. In this capacity, RIAM handles the asset management, administration, marketing and distribution of the Fund. RIAM holds an AIFMD license as referred to in Section 2:65 Wft. In addition, RIAM is licensed as a manager of UCITS (2:69b Wft, the Dutch Financial Supervision Act), which includes managing individual assets and giving advice on financial instruments. RIAM is subject to supervision by the Dutch Authority for the Financial Markets (Stichting Autoriteit Financiële Markten, "AFM"). RIAM has listed the Fund with AFM. RIAM is a 100% subsidiary of ORIX Corporation Europe N.V. via Robeco Holding B.V. ORIX Corporation Europe N.V. is a part of ORIX Corporation.

#### **Depositary**

The assets of the Fund are held in custody by J.P. Morgan SE, Amsterdam Branch. J.P. Morgan SE, Amsterdam Branch is appointed as the depositary of the Fund as referred to in Section 4:62m Wft. The depositary is responsible for supervising the Fund insofar as required under and in accordance with the applicable legislation. The manager, Stichting Custody Robeco Institutional and J.P. Morgan SE, Amsterdam Branch have concluded a depositary and custodian agreement.

<sup>&</sup>lt;sup>1</sup> The term 'modified duration' is a measure of the interest-rate sensitivity and interest-rate risk of a portfolio, and represents the approximate percentage change in the value of the portfolio as a result of a one per cent increase or decrease in interest rates.

#### **Risks relating to financial instruments (continued)**

## Liability of the depositary

The depositary is liable to the Fund and/or the Shareholders for the loss of a financial instrument under the custody of the depositary or of a third party to which custody has been transferred. The depositary is not liable if it can demonstrate that the loss is a result of an external event over which it in all reasonableness had no control and of which the consequences were unavoidable, despite all efforts to ameliorate them. The depositary is also liable to the Fund and/or the shareholders for all other losses they suffer because the depositary has not fulfilled its obligations as stated in this depositary and custodian agreement either deliberately or through negligence. Shareholders may make an indirect claim upon the liability of the depositary through the manager. If the manager refuses to entertain such a request, the shareholders are authorized to submit the claim for losses directly to the depositary.

#### **Affiliated parties**

The Fund and the manager may utilize the services of and carry out transactions with parties affiliated to the Fund, as defined in the BGfo, such as RIAM, Robeco Nederland B.V. and ORIX Corporation. The services entail the execution of tasks that have been outsourced to these parties such as (1) securities lending, (2) hiring temporary staff and (3) issuance and repurchase of the fund's participating units. Transactions that can be carried out with affiliated parties include the following: treasury management, derivatives transactions, lending of financial instruments, credit extension, purchase and sale of financial instruments on regulated markets or through multilateral trading facilities. All these services and transactions are executed at market rates.

#### Notes to the balance sheet

## 1. Loans provided

#### **Development of loans provided**

	2022	2021
	EUR' 000	EUR' 000
Book value (fair value) at opening date	405,143	409,002
Loans provided	288	111,130
Redemptions	(125,261)	(122,242)
Unrealized (losses) / gains	(6,398)	9,422
Realized gains / (losses)	1,511	(2,169)
Book value (fair value) at closing date	275,283	405,143

A sub-division into credit rating, maturity and sector is provided under the note on risks relating to financial instruments.

#### Transaction costs

There were no explicit transaction costs during the reporting period. The transaction costs for loans provided are not charged separately.

#### 2. Interest receivable

This concerns receivables arising from accrued interest on the loan portfolio.

## 3. Amounts owed by affiliated parties

This concerns the fee charged by RIAM for the fees charged by the depositary. In accordance with Article 10.2 of the terms and conditions, the depositary fee are not charged to the Fund, but are borne by RIAM.

# 4. Cash and cash equivalents

This concerns:

	31/12/2022	31/12/2021
	EUR' 000	EUR' 000
Freely available cash	29,667	23,559
Total	29,667	23,559

# 5. Payable to affiliated parties

This concerns the following payables to RIAM:

	31/12/2022	31/12/2021
	EUR' 000	EUR' 000
Payable for management fee	284	379
Total	284	379

# 6. Other liabilities, accruals and deferred income

This concerns the following items with an expected remaining maturity less than a year:

	31/12/2022 EUR' 000	31/12/2021 EUR' 000
	EUR 000	EUR 000
Costs payable	4	6
Sub-total (investment activities)	4	6
Total	4	6

# **Notes to the balance sheet (continued)**

#### 7. Fund assets

	2022 EUR' 000	2021 EUR' 000
Development of fund assets	ECK 000	ECK 000
Participants capital Bedrijfsleningenfonds		
Situation on opening date	385,067	410,865
Received on participating units issued	_	51,500
Paid for participating units repurchased	(115,812)	(77,298)
Situation on closing date	269,255	385,067
General reserve		
Situation on opening date	18,461	20,379
Addition of result in previous financial year	22,230	4,606
Contribution to revaluation reserve	2,174	1,464
Distributed results	(14,656)	(7,988)
Situation on closing date	28,209	18,461
Revaluation reserve		
Situation on opening date	4,075	5,539
Withdrawal	(2,174)	(1,464)
Situation on closing date	1,901	4,075
Undistributed earnings		
Situation on opening date	22,230	4.606
Net result	6,296	22,230
Addition to the general reserve	(22,230)	(4,606)
Situation on closing date	6,296	22,230
Situation on closing date	305,661	429,833

# 8. Fund assets, participating units outstanding and net asset value per participating unit

	31/12/2022	31/12/2021	31/12/2020
Assets in EUR' 000	305,661	429,833	441,389
Number of participating units outstanding	256,849	367,326	395,474
Net asset value per participating unit in EUR	1.190.04	1.170.17	1.116.10

# 9. Assets and liabilities not shown in the balance sheet

At balance sheet date, the participants collectively had a further payment obligation of EUR 257.6 million.

#### Notes to the profit and loss account

#### **Income**

#### 10. Investment income

This concerns:

	2022	2021
	EUR' 000	EUR' 000
Interest		
Interest on Loans provided	12,491	16,662
Interest on bank balances	(13)	(52)
Total	12,478	16,610

#### Costs

## 11. Management fee

The management fee is charged by the manager. The fee is calculated daily on the basis of the Fund assets. The management fee amounts to 0.0875% per quarter (0.35% per year).

#### Management fee and service fee specified in the information memorandum

0.35 Management fee

The management fee is used to pay for (1) administration costs, including costs relating to statutory reporting including annual and semiannual reports, (2) costs charged by third parties for the purchase, sale and custody of financial instruments including the tasks relating thereto, (3) the fees charged by the depositary, (4) fees for services provided by NLII and (5) the fees charged by the external auditor and other external experts. Costs for the external auditor are not included in the fund's results. Of the costs covered by RIAM for the external auditor, EUR 51 thousand related to the auditing of Bedrijfsleningenfonds. The costs paid by RIAM for the external auditor relate exclusively to the audit of the financial statements.

#### 12. Performance fee

Bedrijfsleningenfonds is not subject to a performance fee.

#### 13. Other costs

	2022 EUR' 000	2021 EUR' 000
Other fee	26	10
Total	26	10

# 14. Ongoing charges

	2022	2021
	%	%
Management fee	0.35	0.35
Other costs	0.01	0.00
Total	0.36	0.35

The percentage of ongoing charges is based on the average assets. The average assets are calculated on a daily basis. The ongoing charges include all costs charged to the share classes in the reporting period, excluding the costs of transactions in financial instruments and interest charges. The ongoing charges do not include any payment of entry or exit costs charged by distributors.

#### Notes to the profit and loss account (continued)

#### **Costs (continued)**

#### 15. Maximum costs

For some cost items, the fund's information memorandum specifies a maximum percentage of average assets. The table below compares these maximum percentages with the costs actually charged.

			Maximum as specified in the
	2022	2022 % of	information
	EUR' 000	net assets	memorandum
Management fee for Bedrijfsleningenfonds	1,269	0.35	0.35
Depositary fee <sup>1</sup>	_	0.00	0.01

<sup>1</sup> In accordance with Article 10.2 of the terms and conditions, the depositary fee are not charged to the Fund, but are borne by RIAM.

#### 16. Turnover rate

The turnover rate for the reporting period was -1% (for the previous reporting period it was 21%). This rate shows the rate at which the fund's portfolio is turned over and is a measure of the incurred transaction costs resulting from the portfolio policy pursued and the ensuing investment transactions. The turnover rate is determined by expressing the amount of the turnover as a percentage of the average Fund assets. The average Fund assets are calculated on a daily basis. The amount of the turnover is determined by the sum of the purchases and sales of investments less the sum of issuance and repurchase of own participating units. The sum of issues and repurchases of own participating units is determined as the balance of all issues and repurchases in the Fund. Cash and money-market investments with an original life to maturity of less than one month are not taken into account in the calculation.

#### 17. Transactions with affiliated parties

There were no transactions with affiliated parties during the reporting period.

During the reporting period the Fund paid RIAM the following amounts in management fee:

		2022	2021 EUR' 000
	Counterparty	EUR' 000	
Management fee	RIAM	1,269	1,623

Said remuneration, which comes out of the management fee, is paid by RIAM and is therefore not charged to the Fund separately.

#### 18. Fiscal status

The Fund is transparent for tax purposes. A further description of the fiscal status is included in the general information of the management report on page 4.

#### 19. Proposed profit appropriation

The result for Bedrijfsleningenfonds will be added to the reserves.

# Notes to the profit and loss account (continued)

# **Costs (continued)**

# 20. Distributions

During the reporting period, the following distributions to participants were made.

Distribution date	Distribution Amount	Repaid capital	Distributed result	% Capital repayment	% Distributed result
11/01/2022	23,054,194.90	20,646,884.26	2,407,310.64	89.56%	10.44%
09/02/2022	3,489,803.98	3,133,476.77	356,327.21	89.79%	10.21%
09/03/2022	17,912,464.50	16,038,344.51	1,874,119.99	89.54%	10.46%
11/04/2022	12,787,118.93	11,443,445.46	1,343,673.47	89.49%	10.51%
09/06/2022	698,799.27	624,837.29	73,961.98	89.42%	10.58%
11/07/2022	15,594,788.37	13,830,901.01	1,763,887.36	88.69%	11.31%
09/08/2022	13,348,996.45	11,785,507.60	1,563,488.85	88.29%	11.71%
09/09/2022	10,561,546.89	9,332,972.99	1,228,573.90	88.37%	11.63%
11/10/2022	7,193,335.92	6,376,286.63	817,049.29	88.64%	11.36%
09/11/2022	619,641.64	547,381.01	72,260.63	88.34%	11.66%
09/12/2022	25,208,154.31	22,052,086.35	3,156,067.96	87.48%	12.52%

Rotterdam, 8 May 2023

The Manager

Robeco Institutional Asset Management B.V.

Daily policymakers RIAM:

K. (Karin) van Baardwijk

I.R.M. (Ivo) Frielink

M.C.W. (Mark) den Hollander

M.F. (Mark) van der Kroft

A. (Alexander) Preininger

M. (Marcel) Prins

V. (Victor) Verberk

# Other information

In the first five (5) years after the Closing Date, income into the Fund will in principle be reinvested. If, however, the Fund's cash position exceeds 5% of the Fund Capital for an uninterrupted period of at least 3 months, capital will be repaid to the Participants in order to bring the Fund's cash position below 5% of the Fund Capital. However, no such repayment will be made in case the Capital Contribution of any Entering Participants has not reached the same level as that of the other Participants in accordance with the procedure laid down in Article 14.1. Any participation fee that is paid when a Loan is granted will be distributed pro rata between the Fund and the bank concerned.

After the first five (5) years after the Closing Date, income into the Fund deriving from investments in the Fund will in each case be – fully or partially – distributed to the Participants as a result of a decision taken by the Manager to this effect if, after deducting the costs referred to in Article 10, 1) the Fund's cash position at the end of the quarter amounts to more than 0.5% of the Fund Capital, 2) the Fund's cash position amounts to more than 5% of the Fund Capital, or 3) earlier if the Manager' considers distribution desirable. Payments will be made in cash pro rata the number of Participating Units a Participant holds in relation to the total number of all Participating Units. The Manager nevertheless reserves the right to withhold payment and to reserve income on behalf of the Fund in order to meet the Fund's obligations from this. These distributions will not be subject to dividend tax.



# Independent auditor's report

To: the General Meeting and the manager of Bedrijfsleningenfonds

# Report on the audit of the accompanying financial statements

# **Our opinion**

We have audited the financial statements 2022 of Bedrijfsleningenfonds ('the Fund'), based in Rotterdam.

In our opinion the accompanying financial statements give a true and fair view of the financial position of Bedrijfsleningenfonds as at 31 December 2022, and of its result for 2022 in accordance with Part 9 of Book 2 of the Dutch Civil Code.

The financial statements comprise:

- 1 the balance sheet as at 31 December 2022;
- 2 the profit and loss account for 2022; and
- 3 the notes comprising a summary of the accounting policies and other explanatory information.

# Basis for our opinion

We conducted our audit in accordance with Dutch law, including the Dutch Standards on Auditing. Our responsibilities under those standards are further described in the 'Our responsibilities for the audit of the financial statements' section of our report.

We are independent of Bedrijfsleningenfonds in accordance with the 'Wet toezicht accountantsorganisaties' (Wta, Audit firms supervision act), the 'Verordening inzake de onafhankelijkheid van accountants bij assurance-opdrachten' (ViO, Code of Ethics for Professional Accountants, a regulation with respect to independence) and other relevant independence regulations in the Netherlands. Furthermore, we have complied with the 'Verordening gedrags- en beroepsregels accountants' (VGBA, Dutch Code of Ethics).

We designed our audit procedures in the context of our audit of the financial statements as a whole and in forming our opinion thereon. The information in respect of fraud and non-compliance with laws and regulations and going concern was addressed in this context, and we do not provide a separate opinion or conclusion on these matters.

We believe the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

# Information in support of our opinion

# Audit response to the risk of fraud and non-compliance with laws and regulations

In chapter Risk Management of the report by the manager, the manager describes its procedures in respect of the risk of fraud and non-compliance with laws and regulations.

As part of our audit, we have gained insights into the Fund and its business environment, and assessed the design and implementation of the Fund's risk management in relation to fraud and



non-compliance. Our procedures included, among other things, assessing the Fund's code of conduct, whistleblowing procedures, incidents register and its procedures to investigate indications of possible fraud and non-compliance. Furthermore, we performed relevant inquiries with management, those charged with governance and other relevant functions, such as Internal Audit, Operational Risk Management, Legal and Compliance. As part of our audit procedures, we:

- obtained an understanding of how the Fund uses information technology (IT) and the impact of IT on the financial statements, including the potential for cybersecurity incidents to have a material impact on the financial statements;
- assessed other positions held by management board members and/or other employees and paid special attention to procedures and governance/compliance in view of possible conflicts of interest;
- evaluated investigation reports on indications of possible fraud and non-compliance, if any;
- evaluated correspondence with supervisory authorities and regulators.

In addition, we performed procedures to obtain an understanding of the legal and regulatory frameworks that are applicable to the Fund and identified the following areas as those most likely to have a material effect on the financial statements:

- the requirements by or pursuant to the Act on Financial Supervision (Wet op het financieel toezicht, Wft);
- the law on the prevention of money laundering and terrorist financing (Wwft).

We evaluated the fraud and non-compliance risk factors to consider whether those factors indicate a risk of material misstatement in the financial statements.

We rebutted the presumed fraud risk on revenue recognition as the Fund invests in loans that generate interest income based on contractual agreements. The calculation of interest income is considered non-complex and predictable.

Based on the above and on the auditing standards, we identified the following fraud risk that is relevant to our audit, including the relevant presumed risks laid down in the auditing standards, and responded as follows:

# Management override of controls (a presumed risk)

#### Risk:

Management is in a unique position to manipulate accounting records and prepare fraudulent financial statements by overriding controls that otherwise appear to be operating effectively such as estimates related to the valuation of loans.

#### Responses:

— We evaluated the design and the implementation and, where considered appropriate, tested the operating effectiveness of internal controls that mitigate fraud and non-compliance risks, such as processes related to journal entries and estimates.



— We performed a data analysis of high-risk journal entries related to manual post-closing entries and evaluated key estimates and judgments for bias by the Fund's management, including retrospective reviews of prior years' estimates with respect to valuation of loans. Where we identified instances of unexpected journal entries or other risks through our data analytics, we performed additional audit procedures to address each identified risk, including testing of transactions back to source information.

We communicated our risk assessment, audit responses and results to management.

Our audit procedures did not reveal indications and/or reasonable suspicion of fraud and non-compliance that are considered material for our audit.

# Audit response to going concern

The manager has performed its going concern assessment and has not identified any going concern risks. To assess the manager's assessment, we have performed, inter alia, the following procedures:

- we considered whether the manager's assessment of the going concern risks includes all relevant information of which we are aware as a result of our audit;
- we analysed the company's financial position as at year-end and compared it to the previous financial year in terms of indicators that could identify going concern risks.

The outcome of our risk assessment procedures did not give reason to perform additional audit procedures on the manager's going concern assessment.

# Report on the other information included in the annual report

In addition to the financial statements and our auditor's report thereon, the annual report contains other information.

Based on the following procedures performed, we conclude that the other information:

- is consistent with the financial statements and does not contain material misstatements;
- contains the information as required by Part 9 of Book 2 of the Dutch Civil Code regarding the management report and the other information.

We have read the other information. Based on our knowledge and understanding obtained through our audit of the financial statements or otherwise, we have considered whether the other information contains material misstatements.

By performing these procedures, we comply with the requirements of Part 9 of Book 2 of the Dutch Civil Code and the Dutch Standard 720. The scope of the procedures performed is less than the scope of those performed in our audit of the financial statements.

The manager is responsible for the preparation of the other information, including the management report, in accordance with Part 9 of Book 2 of the Dutch Civil Code, and other information pursuant to Part 9 of Book 2 of the Dutch Civil Code.



# Description of the responsibilities for the financial statements

# Responsibilities of the manager for the financial statements

The manager is responsible for the preparation and fair presentation of the financial statements in accordance with Part 9 of Book 2 of the Dutch Civil Code. Furthermore, the manager is responsible for such internal control as the manager determines is necessary to enable the preparation of the financial statements that are free from material misstatement, whether due to errors or fraud.

As part of the preparation of the financial statements, the manager is responsible for assessing the company's ability to continue as a going concern. Based on the financial reporting framework mentioned, the manager should prepare the financial statements using the going concern basis of accounting unless the manager either intends to liquidate the Fund or to cease operations, or has no realistic alternative but to do so. The manager should disclose events and circumstances that may cast significant doubt on the company's ability to continue as a going concern in the financial statements.

# Our responsibilities for the audit of the financial statements

Our objective is to plan and perform the audit engagement in a manner that allows us to obtain sufficient and appropriate audit evidence for our opinion.

Our audit has been performed with a high, but not absolute, level of assurance, which means we may not have detected all material errors and fraud during our audit.

Misstatements can arise from fraud or errors and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of the financial statements. The materiality affects the nature, timing and extent of our audit procedures and the evaluation of the effect of identified misstatements on our opinion.

We have exercised professional judgement and have maintained professional scepticism throughout the audit, in accordance with Dutch Standards on Auditing, ethical requirements and independence requirements. Our audit included among others:

- identifying and assessing the risks of material misstatement of the financial statements, whether due to errors or fraud, designing and performing audit procedures responsive to those risks, and obtaining audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from errors, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control;
- obtaining an understanding of internal control relevant to the audit in order to design audit
  procedures that are appropriate in the circumstances, but not for the purpose of expressing
  an opinion on the effectiveness of the Fund's internal control;
- evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by the manager;
- concluding on the appropriateness of management's use of the going concern basis of accounting and based on the audit evidence obtained, whether a material uncertainty exists



related to events or conditions that may cast significant doubt on the Fund's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the company ceasing to continue as a going concern;

- evaluating the overall presentation, structure and content of the financial statements, including the disclosures; and
- evaluating whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.

We communicate with the manager regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant findings in internal control that we identify during our audit.

Utrecht, 8 May 2023

KPMG Accountants N.V.

G.J. Hoeve RA